

Formal Procurement (Post-Solicitation)

Post Price/Cost Analysis

Date: 7/16/21

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Product Specifications: Include Description, Quantity, Delivery Schedule, Etc.

Items include fresh bakery items such as sandwich bread, rolls, buns, etc. As this is a cooperative solicitation, delivery schedules are to be negotiated between individual Child Nutrition Director and the awarded contract holder post award.

We have 81 districts participating in the 2021 KEDC Bakery bid and we received responses from 2 vendors. The table below shows the response breakdown per district.

# of Districts	Submissions/District
11	0
59	1
11	2

✓	Price Analysis Method(s) Used:	Further Explanation:
✓	◆ Adequate Price Competition	The price analysis was completed using the market basket item(s) listed in the bid terms and conditions. Market Basket scores were determined using historical pricing and/or and competing vendor's pricing.
	◆ Catalog/Market Pricing	
	◆ Set by Law or Regulation	
✓	◆ Previous Purchases/Historical Pricing	
	◆ Contracted by Federal Government	
	◆ In-House Estimates	
	◆ Paid by Other Districts	
	◆ Compared to a Substantially Similar Item	
	◆ Provided by RFIs	
✓	Other Factors to Consider	
✓	◆ Market Conditions	Market conditions along with location and federal requirements continue to adversely affect pricing, product availability, and competition.
	◆ Quantity or Size	
✓	◆ Geographic Location	
✓	◆ Extent of Competition	
	◆ Terms and Conditions of the Acquisition	
	◆ Technology	
✓	◆ Unique Government Requirements	

Cost Analysis: (Possible considerations—Unit Costs, Delivery, Labor, Processing, Installation, Profit etc.)

After speaking with the school districts and fresh bakery distributors an increase in fresh bakery prices is to be expected considering the rising costs of materials, distribution problems, and product limitations. The cost of fuel and materials has continued to soar over the last year due to COVID-19. These factors have driven the fresh bakery industry to not only raise prices but restrict products and services. Since we have performed our pre and post cost analysis at a coop level we have provided each district the means to score and evaluate their individual district bid responses. They have been provided an award matrix, cost analysis sheet, and instructions on how to evaluate their bid(s).

Supporting Documentation Attached)