July 12, 2018

Kentucky Educational Development Corporation (KEDC)
Attention Buffy Carter
904 rose Road
Ashland, KY 41102-7104

Dear Buffy:

Dean Foods/Reiter Dairy offers the requested Dairy bid for consideration for the school year 2018-2019.

Bid does not include any new coolers. Bid is only is for existing coolers in place.

Please find attached the following

1. Cover Letter
2. Bid checklist
3. Nutritional information
4. Buy American Addendum Dairy and Juice
5. Item list with pricing
6. Prompt payment statement

Additionally:

- Pricing used was based on the 2018 June Dairy Commodity cost.

Dwight Emerson
Area Sales Representative

July 12, 2018

Dear Valued Customer:

Re: "Buy American" Requirements

Section 104(d) of the William F. Goodling Child Nutrition Reauthorization Act of 1998 requires school food authorities (SFAs) to purchase, to the maximum extent practicable, "domestic commodity or product" which is either: (1) an agricultural commodity produced in the U.S.; or (2) a food product processed in the U.S. using "substantial" agricultural commodities that are produced in the U.S. "Substantial means that over 51% of the final processed product consists of agricultural commodities that are produced in the U.S.
https://www.fns.usda.gov/sites/default/files/cn/SP24-2016os.pdf

As you can read in the guidance link above, there are limited exceptions to the Buy American provision which allow for the purchase of products not meeting the "domestic" standard as described ("non-domestic") in circumstances when use of domestic products is truly not practicable.

These exceptions, as outlined in the guidance, are:

a. The product is not produced or manufactured in the U.S. insufficient and reasonable available quantities of a satisfactory quality; or
b. Competitive bids reveal the costs of a U.S. product are significantly higher than the non-domestic product.

** Dean's 100% juice products are made with juice concentrates that are not practicable to source 100% domestically due to supply constraints.

Buy American Certification Addendum

1. As required by the Buy American provision, all products must be of domestic origin as required by 7 CFR Part 210.21(d).
2. The District participates in the National School Lunch Program and School Breakfast Program and is required to use the nonprofit food service funds, to the maximum extent practical, to buy domestic commodities or products for Program meals. A "domestic commodity or product" is defined as one that is either produced in the U.S. or is processed in the U.S. substantially using agricultural commodities that are produced in the U.S. as provided in 7 CFR Part 210.21(d).
3. Exceptions to the Buy American provision should be used as a last resort; however, an alternative or exception may be approved upon request. To be considered for the alternative or exception, the request must be submitted in writing to a designated official, a minimum of_____day (s) in advance of delivery. The request must include the:

a) Alternative substitute (s) that are domestic and meet the required specifications:
   i) Price of the domestic food alternative substitute (s); and
   ii) Availability of the domestic alternative substitute (s) in relation to the quantity ordered.

b) Reason for exception: limited/lack of availability or price (include price):
   iii) Price of the domestic food product; and
   iv) Price of the non-domestic product that meets the required specification of the domestic product.

We require that suppliers certify the percentage of U.S. content in products supplied to us. If you are unable or unwilling to make such certification, we will not purchase from you.

We/I Dean Dairy certify that all food items on the bid have at least 100 % U.S. content and were process in the U.S.

Vendor Certification

Jim Palmer
Authorized Signature

4/30/2018
Date

TRUMOO FAT FREE CHOCOLATE MILK FEDERAL

Nutrition Facts

servings per container
Serving size **1 cup (240mL)**

Amount per serving

Calories 120

	% Daily Value*
Total Fat 0g	**0%**
Saturated Fat 0g	**0%**
Trans Fat 0g	
Cholesterol 5mg	**2%**
Sodium 180mg	**8%**
Total Carbohydrate 20g	**7%**
Dietary Fiber 0g	**0%**
Total Sugars 18g	
Includes 7g Added Sugars	**13%**
Protein 8g	**16%**
Vitamin D 2.5mcg	10%
Calcium 300mg	25%
Iron 0mg	0%
Potassium 420mg	8%
Vitamin A 150mcg	15%
Riboflavin 0.4mg	30%
Folate 12mcg	2%
Vitamin B12 1.2mcg	50%
Phosphorus 234mg	20%

* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Brands
TRUMOO

NONGMO

INGREDIENTS: Nonfat milk, liquid sugar (sugar, water), contains less than 1% of cocoa (processed with alkali), cocoa, cornstarch, salt, carrageenan, natural flavor, vitamin A palmitate, vitamin D3.

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

CLIFTON GRAVES PRODUCTION FORMULA Formula # 32358 9/6/2016 Status: APPROVED
Nutrition Last Revised: 9/6/2016

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Any unauthorized review, use, disclosure, or distribution is prohibited.**

TRUMOO FAT FREE STRAWBERRY MILK FEDERAL
VITAMIN A&D
FEDERAL

Nutrition Facts

servings per container
Serving size **1 cup (240mL)**

Amount per serving

Calories 110

	% Daily Value*
Total Fat 0g	**0%**
Saturated Fat 0g	**0%**
Trans Fat 0g	
Cholesterol 5mg	**2%**
Sodium 125mg	**5%**
Total Carbohydrate 19g	**7%**
Dietary Fiber 0g	**0%**
Total Sugars 18g	
Includes 7g Added Sugars	**13%**
Protein 8g	**16%**
Vitamin D 2.5mcg	10%
Calcium 300mg	25%
Iron 0mg	0%
Potassium 400mg	8%
Vitamin A 500mcg	50%
Riboflavin 0.4mg	30%
Folate 12mcg	2%
Vitamin B12 1.2mcg	50%
Phosphorus 234mg	20%

* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Brands
TRUMOO

NONGMO

INGREDIENTS: Nonfat milk, liquid sugar (sugar, water), contains less than 1% of natural flavors, color added, carrageenan, vitamin A palmitate, vitamin D3.

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

CLIFTON GRAVES PRODUCTION FORMULA Formula # 32365 9/8/2016 Status: APPROVED
Nutrition Last Revised: 11/11/2016

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Any unauthorized review, use, disclosure, or distribution is prohibited.

TRUMOO 1% LOWFAT CHOCOLATE MILK FEDERAL

Nutrition Facts

servings per container
Serving size **1 cup (240mL)**

Amount per serving

Calories 140

	% Daily Value*
Total Fat 2.5g	**3%**
Saturated Fat 1.5g	**8%**
Trans Fat 0g	
Cholesterol 15mg	**4%**
Sodium 180mg	**8%**
Total Carbohydrate 20g	**7%**
Dietary Fiber 0g	**0%**
Total Sugars 18g	
Includes 7g Added Sugars	**13%**
Protein 8g	**16%**
Vitamin D 2.5mcg	10%
Calcium 298mg	25%
Iron 0mg	0%
Potassium 420mg	8%
Vitamin A 150mcg	15%
Riboflavin 0.4mg	30%
Folate 12mcg	2%
Vitamin B12 1.2mcg	50%
Phosphorus 231mg	20%

* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Brands
TRUMOO

NONGMO

INGREDIENTS: Lowfat milk, liquid sugar (sugar, water), contains less than 1% of cocoa (processed with alkali), cocoa, cornstarch, salt, carrageenan, natural flavor, vitamin A palmitate, vitamin D3.

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

CLIFTON GRAVES PRODUCTION FORMULA Formula # 32367 9/30/2016 Status: APPROVED
Nutrition Last Revised: 9/6/2016

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STANDARD
LOW FAT MILK
VITAMIN A & D
1% MILKFAT
VITAMIN A&D
(FEDERAL STANDARD)

Nutrition Facts

Serving Size 1 cup (240 mL)
Servings Per Container

Amount Per Serving

Calories 110	Calories from Fat 20
	% Daily Value*
Total Fat 2.5g	**4%**
Saturated Fat 1.5g	**8%**
Trans Fat 0g	
Cholesterol 10mg	**4%**
Sodium 130mg	**5%**
Potassium 400mg	**12%**
Total Carbohydrate 13g	**4%**
Dietary Fiber 0g	**0%**
Sugars 12g	
Protein 8g	**17%**

Vitamin A 10% • Vitamin C 4%
Calcium 30% • Iron 0%
Vitamin D 25%

* Percent Daily Values are based on a 2000 calorie diet. Your daily values may be higher or lower depending on your calorie needs:

	Calories:	2,000	2,500
Total Fat	Less than	65g	80g
Sat Fat	Less than	20g	25g
Cholesterol	Less than	300mg	300mg
Sodium	Less than	2,400mg	2,400mg
Potassium		3,500mg	3,500mg
Total Carbohydrate		300g	375g
Dietary Fiber		25g	30g
Protein		50g	65g

Calories per gram:
Fat 9 • Carbohydrate 4 • Protein 4

INGREDIENTS: low fat milk, Vitamin A Palmitate, Vitamin D3

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

TREVOR BONE PRODUCTION FORMULA Formula # 20865 5/10/2011 Status: APPROVED
Nutrition Last Revised: 6/9/2014

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STANDARD
FAT FREE MILK
VITAMIN A & D
VITAMIN A&D
(FEDERAL STANDARD)

Nutrition Facts

Serving Size 1 cup (240 mL)
Servings Per Container

Amount Per Serving

Calories 90	Calories from Fat 0	
		% Daily Value*
Total Fat 0g		**0%**
Saturated Fat 0g		**0%**
Trans Fat 0g		
Cholesterol 5mg		**1%**
Sodium 130mg		**5%**
Potassium 410mg		**12%**
Total Carbohydrate 13g		**4%**
Dietary Fiber 0g		**0%**
Sugars 12g		
Protein 8g		

Vitamin A 10%	•	Vitamin C	4%
Calcium 30%	•	Iron	0%
Vitamin D 25%			

* Percent Daily Values are based on a 2000 calorie diet. Your daily values may be higher or lower depending on your calorie needs:

	Calories:	2,000	2,500
Total Fat	Less than	65g	80g
Sat Fat	Less than	20g	25g
Cholesterol	Less than	300mg	300mg
Sodium	Less than	2,400mg	2,400mg
Potassium		3,500mg	3,500mg
Total Carbohydrate		300g	375g
Dietary Fiber		25g	30g
Protein		50g	65g

Calories per gram:
Fat 9 • Carbohydrate 4 • Protein 4

INGREDIENTS: nonfat milk, Vitamin A Palmitate, Vitamin D3

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

TREVOR BONE PRODUCTION FORMULA Formula # 20867 5/10/2011 Status: APPROVED
Nutrition Last Revised: 5/8/2014

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STANDARD
REDUCED FAT MILK
VITAMIN A & D
2% MILKFAT
37% LESS FAT THAN REGULAR MILK
FAT REDUCED FROM 8G TO 5G PER SERVING

Nutrition Facts

Serving Size 1 cup (240 mL)
Servings Per Container

Amount Per Serving

Calories 130	Calories from Fat 45
	% Daily Value*
Total Fat 5g	**8%**
Saturated Fat 3g	**15%**
Trans Fat 0g	
Cholesterol 20mg	**7%**
Sodium 130mg	**5%**
Potassium 400mg	**11%**
Total Carbohydrate 12g	**4%**
Dietary Fiber 0g	**0%**
Sugars 12g	
Protein 8g	

Vitamin A 10%	•	Vitamin C 4%
Calcium 30%	•	Iron 0%
Vitamin D 25%		

* Percent Daily Values are based on a 2000 calorie diet. Your daily values may be higher or lower depending on your calorie needs:

	Calories:	2,000	2,500
Total Fat	Less than	65g	80g
Sat Fat	Less than	20g	25g
Cholesterol	Less than	300mg	300mg
Sodium	Less than	2,400mg	2,400mg
Potassium		3,500mg	3,500mg
Total Carbohydrate		300g	375g
Dietary Fiber		25g	30g
Protein		50g	65g

Calories per gram:
Fat 9 • Carbohydrate 4 • Protein 4

INGREDIENTS: reduced fat milk, Vitamin A Palmitate, Vitamin D3

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

TREVOR BONE PRODUCTION FORMULA Formula # 20859 5/10/2011 Status: APPROVED
Nutrition Last Revised: 5/8/2014

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STANDARD
MILK
VITAMIN D

VITAMIN D
(FEDERAL STANDARD)

Nutrition Facts

Serving Size 1 cup (240 mL)
Servings Per Container

Amount Per Serving

Calories 150	Calories from Fat 70
	% Daily Value*
Total Fat 8g	**12%**
Saturated Fat 5g	**25%**
Trans Fat 0g	
Cholesterol 35mg	**11%**
Sodium 120mg	**5%**
Potassium 380mg	**11%**
Total Carbohydrate 12g	**4%**
Dietary Fiber 0g	**0%**
Sugars 11g	
Protein 8g	

Vitamin A 6%	•	Vitamin C 4%
Calcium 30%	•	Iron 0%
Vitamin D 25%		

* Percent Daily Values are based on a 2000 calorie diet. Your daily values may be higher or lower depending on your calorie needs:

	Calories:	2,000	2,500
Total Fat	Less than	65g	80g
Sat Fat	Less than	20g	25g
Cholesterol	Less than	300mg	300mg
Sodium	Less than	2,400mg	2,400mg
Potassium		3,500mg	3,500mg
Total Carbohydrate		300g	375g
Dietary Fiber		25g	30g
Protein		50g	65g

Calories per gram:
Fat 9 • Carbohydrate 4 • Protein 4

INGREDIENTS: milk, vitamin D3

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

TREVOR BONE PRODUCTION FORMULA Formula # 20848 5/10/2011 Status: APPROVED
Nutrition Last Revised: 4/30/2014

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REITER DAIRY, INC.
1961 COMMERCE CIRCLE
SPRINGFIELD, OH 45504

SHARPSVILLE (DEAN)

1% LOWFAT CULTURED BUTTERMILK

Nutrition Facts

Serving Size 1 cup (240 ml)
Servings Per Container

Amount Per Serving

Calories 120	Calories from Fat 20
	% Daily Value*
Total Fat 2.5g	**4%**
Saturated Fat 1.5g	**8%**
Trans Fat 0g	
Cholesterol 15mg	**4%**
Sodium 390mg	**16%**
Total Carbohydrate 15g	**5%**
Dietary Fiber 0g	**0%**
Sugars 14g	
Protein 10g	

Vitamin A 10%	•	Vitamin C	4%
Calcium 30%	•	Iron	0%
Vitamin D 25%			

* Percent Daily Values are based on a 2000 calorie diet.
Your daily values may be higher or lower depending on your calorie needs:

	Calories:	2,000	2,500
Total Fat	Less than	65g	80g
Sat Fat	Less than	20g	25g
Cholesterol	Less than	300mg	300mg
Sodium	Less than	2,400mg	2,400mg
Total Carbohydrate		300g	375g
Dietary Fiber		25g	30g
Protein		50g	65g

Calories per gram:
Fat 9 • Carbohydrate 4 • Protein 4

INGREDIENTS: cultured lowfat milk, nonfat milk, salt, sodium citrate, vitamin A palmitate, vitamin D3

Contains: milk

For Information Purposes Only.
This formula contains food allergen ingredients.

GEORGE STRAYER PRODUCTION FORMULA Formula # 19127 12/17/2007 Status: WORK IN PROCESS
This Nutrition Last Revised: 12/17/2007

ORANGE JUICE FROM CONCENTRATE # 24944

Nutrition Facts

Serving Size 1/2 cup (4 fl oz)
Servings Per Container

Amount Per Serving

Calories 50	Calories from Fat 0
	% Daily Value*
Total Fat 0g	**0%**
Saturated Fat 0g	**0%**
Trans Fat 0g	
Cholesterol 0mg	**0%**
Sodium 10mg	**0%**
Potassium 230mg	**7%**
Total Carbohydrate 13g	**5%**
Dietary Fiber 0g	**0%**
Sugars 10g	
Protein 1g	**2%**

Vitamin A	0%	Vitamin C	60%
Calcium	0%	Iron	0%

Not a significant source of

* Percent Daily Values are based on a 2000 calorie diet.

INGREDIENTS: Water, orange juice concentrate.

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

24944 - 03/31/16

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ROCKFORD - DAIRY
1% LOWFAT SMALL CURD COTTAGE CHEESE
MALTODEXTRIN - BULK
1% MILKFAT

Nutrition Facts

Serving Size 1/2 cup (113g)
Servings Per Container

Amount Per Serving	
Calories 90	Calories from Fat 10
	% Daily Value*
Total Fat 1.5g	2%
Saturated Fat 1g	4%
Trans Fat 0g	
Polyunsaturated Fat 0g	
Monounsaturated Fat 0g	
Cholesterol 10mg	3%
Sodium 450mg	19%
Potassium 180mg	5%
Total Carbohydrate 5g	2%
Dietary Fiber 0g	0%
Sugars 4g	
Protein 13g	26%
Vitamin A 4% •	Vitamin C 0%
Calcium 10% •	Iron 0%

* Percent Daily Values are based on a 2000 calorie diet. Your daily values may be higher or lower depending on your calorie needs:

	Calories:	2,000	2,500
Total Fat	Less than	65g	80g
Sat Fat	Less than	20g	25g
Cholesterol	Less than	300mg	300mg
Sodium	Less than	2,400mg	2,400mg
Potassium		3,500mg	3,500mg
Total Carbohydrate		300g	375g
Dietary Fiber		25g	30g
Protein		50g	65g

Calories per gram:
Fat 9 • Carbohydrate 4 • Protein 4

INGREDIENTS: Cultured nonfat milk, cream, less than 2% of whey, salt, maltodextrin, guar gum, citric acid, carrageenan, mono and diglycerides, locust bean gum, polysorbate 80, potassium sorbate (preservative), natural and artificial flavor, vitamin A palmitate, enzyme.

Contains: milk

Dean Foods, 2711 North Haskell Ave, Suite 3400, Dallas, Texas 75204

BEN HALL PRODUCTION FORMULA Formula # 28405 4/9/2013 Status: APPROVED
Nutrition Last Revised: 07/25/2013

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